



AIR LIQUIDE

WELDING

Our Distributor Policy

Air liquide Welding Distribution Policy is based on 5 axes:

- 1 Creation of win-win strategic alliances**
- 2 Development of long-term relationship**
- 3 Give the best Sales & Training solutions**
- 4 Full commitment to grow together**
- 5 Committed and competent people on the field**

● **What we offer**

We believe that effective Partnership are the result of long term relationship, delivery of quality products together with technical support and training.

With 100 years of experience in welding and cutting Air Liquide Welding knows what does it take to be successful.

● **What we require**

A full and passionate commitment to develop sales with Air Liquide Welding Brands and products, effective market coverage and a real willing to grow.